

SECRET

Executive Registry

82-1499/1

## THE DIRECTOR OF CENTRAL INTELLIGENCE

WASHINGTON, D. C. 20505

National Intelligence Officers

DDI/NIC #4681-82/1  
15 June 1982

MEMORANDUM FOR: Director of Central Intelligence  
Deputy Director of Central Intelligence

THROUGH : Chairman, National Intelligence Council

FROM : [REDACTED] 25X1  
National Intelligence Officer at Large

SUBJECT : Response to Under Secretary Olmer's Memorandum  
on Competitive Analysis, Dated 4 June 1982

Attached is the proposed response to Lionel Olmer's letter for your signature. It has been coordinated with [REDACTED] (Director, Community Coordination, IC Staff); [REDACTED] (OSWR, Science and Technical Intelligence Committee); and [REDACTED] (Deputy Chief, Technology Transfer Assessment Center).

25X1

25X1

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25X1

## Attachments:

1. Response Memo for  
DCI Signature
2. Commerce/Olmer Memo

Not referred to DOC. Waiver  
applies.

0-105

UNCLASSIFIED

When  
Removed From Attachment

25X1

DDI/NIC \$4681-82/1  
15 June 1982

MEMO FOR: DCI  
DDCI

THROUGH : C/NIC

FROM : HH, Jr.  
NIO-at-L

SUBJECT : Response to Under Secretary Olmer's Memorandum  
on Competitive Analysis, Dated 4 June 1982

Distribution:

- 1 - DCI
- 1 - DDCI
- 1 - Ex. Dir.
- 1 - C/NIC
- 1 - DDI
- 1 - ER
- 1 - VC/NIC
- 1 - IC/ [redacted]
- 1 - OSW [redacted]
- 1 - OSW [redacted]
- 2 - NIO-at-Large [redacted]
- 1 - DDI Reg. [redacted]

NIO-at-Large [redacted]  
(15 June 1982)

25X1

25X1

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Attachment 1

## ROUTING AND RECORD SHEET

82-1499/1 and

82-1499/2

SUBJECT: (Optional)

"Competitive Analysis Center" Memo from Commerce/Honorable Lionel Olmer

FROM:

National Intelligence Officer at L

EXTENSION

NO.

25X1

DDI 4681-82/1

25X1

DATE

11 June 1982

TO: (Officer designation, room number, and building)

DATE

OFFICER'S INITIALS

COMMENTS (Number each comment to show from whom to whom. Draw a line across column after each comment.)

25X1

1.

C/NIC

2.

DDI Reg

3.

4.

ER

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DDCI

16 JUN 1982

DDCI:

7.

8.

DCI

18 JUN 1982

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15.

Lionel Olmer tells me that he discussed this proposal informally with Bobby Inman and that he was given some vague encouragement. I wanted to be sure that you saw my proposed response before Mr. Casey signs it.

Hans

GOOD MEMO —  
COMMAENCE SHOULD  
WORRY PARA 3 —



**UNITED STATES DEPARTMENT OF COMMERCE**  
**The Under Secretary for International Trade**  
 Washington, D.C. 20230

4 JUN 1982

PERSONAL & CONFIDENTIAL

Executive Registry
82-1499

June 3, 1982

DDI-4684/82

L. (over) 377-2867

The Honorable  
 William J. Casey  
 Director  
 Central Intelligence Agency  
 Washington, D. C. 20505

Dear Bill:

I recommend that you give renewed consideration to establishing a "Competitive Analysis Center" which would examine intelligence issues on a highly selective basis as alternatives or supplements to CIA's efforts in the same areas.

You will recall that there was a time, following the A-Team/B-Team experiment in competitive analysis fostered by the President's Foreign Intelligence Advisory Board beginning in 1975, when the concept seemed widely attractive and almost certain to take root despite arguments within the intelligence community that a new center was not necessary since existing procedures assured the opportunity for dissenting views to be aired.

Whether because this latter point of view prevailed (against the weight of evidence to the contrary), or whether the change of Administration in 1978 served to divert attention from what so many consumers of intelligence thought should be pursued, nothing happened; and I am not aware of any serious thought having been given to this proposal for some time.

I would like to see the idea rekindled and could assign someone on my staff to help develop a detailed proposal if you agree and think it appropriate.

What I would suggest is the establishment of an "Office of Strategic Trade & Technology Studies" to be located in the International Trade Administration of the Department of Commerce. We already have such a wide range of responsibility for information



- 2 -

gathering, analysis and dissemination (e.g. trade statistics; determinations of foreign availability of dual-use items proposed for export; studies on non-market economies, etc.) that it seems a natural fit. However, the actual shape, structure, organizational connection and mission of the office are specific matters which do not require definition until after a basic judgement is made that the proposition is worth pursuing. Thus, before going much further, I'd appreciate your views.

Sincerely,

A handwritten signature in dark ink, appearing to read "Lionel", written in a cursive style.

Lionel H. Olmer

Attachment 2

MEMORANDUM FOR: D/ICS

The attached was given to Chm/NIC 6/7/82 to prepare a response for DCI's signature. I have asked NIC to coordinate with ICS (as well as DDI). (Info copies were provided DDCI, EXDIR, SA/DCI [redacted] - DCI had already seen.)

[redacted]  
Executive Secretary

Date 8 June 1982



# EXECUTIVE SECRETARIAT Routing Slip

TO:		ACTION	INFO	DATE	INITIAL
1	DCI				
2	DDCI			6/7	
3	EXDIR				
4	D/ICS				
5	DDI				
6	DDA				
7	DDO				
8	DDS&T				
9	Chm/NIC				
10	GC				
11	IG				
12	Compt				
13	D/EEO				
14	D/Pers				
15	D/OEA				
16	C/PAD/OEA				
17	SA/IA				
18	AO/DCI				
19	C/IPD/OIS				
20					
21					
22					
SUSPENSE		Date			

Remarks:

copy to D/ICS - they  
should probably have all com  
from what is an IL some time

Executive Secretary  
Date